

GRÆNLENSK – ÍSLENSKA 14 jan 2014 Hótel Loftleiðir

Company experiences (ISTAK, ISAVIA, Norlandair, Mannvit, Verkís)

Notes Sigurður Arnalds – Mannvit

Address Ministers and other guests

- Stepped in for our MD for Industry, Haukur Oskarsson – he left for Greenland this morning. Do as the Ministers! – skip all slides this time.
- Mannvit – Engineering firm – serve industry, energy sector and general infrastructure. Broad spectrum Engineering. 50 years in business. Mannvit means Wisdom - we like to try our best to bring some of this wisdom to Greenland.
- Our projects in Greenland have been directly with Greenland Government Companies and also a co-operation with other Icelandic companies
- Tasiilaq – former Angmagssalik – design of the hydro plant – Part of development in Greenland to replace diesel fuel for electricity.
- Transmission lines special consultants – crossings of fjords
- Special consultants to Istak - Installation of equipment and startup Qorlortorsuaq – Sisimiut – Ilulissat
- Last year designed a fuel system for the Danish military at Daneborg Station together with Contractor Peer Aasleff and Icelandic metal workshop Teknis.
- Pleased with our experience and good co-operation with Greenland Authorities and the Companies we have met.
- A new example of a trusted cooperation is the fact that our Managing Director of Industry, Mr Haukur Oskarsson, who should have been doing this presentation today was elected to sit on the new board of directors for the new harbor project in Nuuk, the Sikuki Nuuk Harbor AS. Left to Greenland this morning.
- Our plan is to try to increase our business in Greenland, on the basis of our experience here in Iceland. Follow the planned development of resources.
- Iceland has developed very advanced fishing industry, hydropower, a strong transmission system for extreme conditions, power intensive industry and various infrastructure.

- We developed from poor to rich on the basis of our natural resources during a period of only half a century. It is from this experience that we can offer expertise and technical advice to Greenland.
- Naturally there is a historical tradition that Danish managers in Greenland are used to do business with companies in Denmark . No offence to Denmark, but times change and we try to prove that we have valuable experience to offer. And after all we are the next door neighbor.
- It would pave the way for bigger and better mutual business if the governments would work on a trade agreement. Such an agreement, the Hoyvik agreement was made with the Farao Islands some 8 years ago and this could be a model for a similar agreement with Greenland. Encourage.
- Personally I have been in Greenland 2 times, with 10 years in between. My strong feeling was a very positive development in one decade and that the key is good and increased education. Education is always the key to development in all countries.
- I wish Greenland all the best for continued development, big things seem to be in the pipeline and I believe Greenland has a very strong future.